

## Media Release

Basel, September 12, 2019

## <u>Dufry signs new contract and expands its operations</u> in Florianópolis International Airport

Dufry, the global leader in travel retail, has signed a new contract to expand its presence at the Florianópolis International Airport, managed by Flughafen Zürich AG. The new contract includes two duty-free and one duty-paid shop totaling 650 m<sup>2</sup> of additional sales space in the new airport terminal, which will be opened in October 2019.

Dufry will open two new duty-free stores for international passengers travelling through the new terminal at Florianópolis International Airport. The duty-free shop located in the departure area will cover close to 280 m², while the one in the arrivals, expands over 170 m² of retail space. The stores are designed as walkthrough shops driving the passenger flow straight through the shops, which feature an attractive selection of luxury items across several categories. The comprehensive assortment includes international brands mostly desired by Brazilian customers, such as Johnnie Walker, Lindt, Carolina Herrera, Lancôme, Dior, Armani, Ray Ban, Prada, Tommy Hilfiger, and Calvin Klein, among others.

The new duty-paid store located in the domestic departure lounge, will feature two of Dufry's most successful retail concepts, Dufry Shopping and Hudson, combined in a single store with around 200 m² of retail space, to attract even more domestic travelers. The product mix will include perfumes and cosmetics, confectionery, toys, wine and spirits, fashion and accessories, as well as a vast selection of luxury products from several categories and brands such as Chanel, Calvin Klein, Carolina Herrera, Dior, and Samsonite. The retail space dedicated to Hudson, which represents Dufry's convenience concept present not only at airports but also at train stations and other transit locations, will offer products such as beverages, confectionery, books, magazines and newspapers, stationary, electronics, toys and toiletries.

The new terminal which will be inaugurated on October 1<sup>st</sup> is four times bigger than the existing one and will double the annual passenger capacity reaching 8 million.

Gustavo Fagundes, Dufry's General Manager Brasil and Bolivia, commented: "With the new stores in Florianópolis, we are expanding our service and providing to our customers an even more complete shopping experience accompanying the traveler along his whole journey throughout the airport. We are also very pleased with the confidence Flughafen Zurich AG has put on us and their support to continue and extend our successful partnership, which will continue with many other opportunities and achievements in the future."

Tobias Markert, CEO of Floripa Airport, commented: "It was our wish to bring to the airport the international brands that many are asking for and Dufry is certainly able to fulfill this request. The new airport is a completely new experience. This is one of the-state-of-the-art airports, not just for Brazil. It's really the world level of airports".



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## Dufry Group – A leading global travel retailer

Dufry AG (SIX: DUFN) is a leading global travel retailer operating over 2,400 duty-free and duty-paid shops in airports, cruise lines, seaports, railway stations and downtown tourist areas.

Dufry employs over 30,000 people. The Company, headquartered in Basel, Switzerland, operates in 64 countries in all five continents.



## Social Responsibility

Dufry cares for children and supports social projects from SOS Kinderdorf in Brazil, Cambodia, Mexico, Morocco and Ivory Coast. SOS Children's Villages is an independent, non-political and non-demonstrational organization established for orphaned and destitute children all over the world.