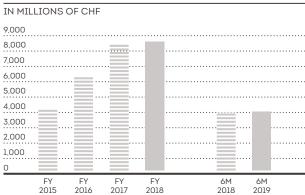
### SIX MONTHS REPORT 2019



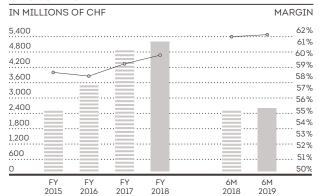
WorldClass.WorldWide.

### **DUFRY AT A GLANCE**

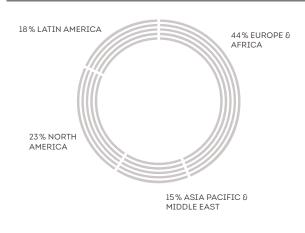
#### **TURNOVER**



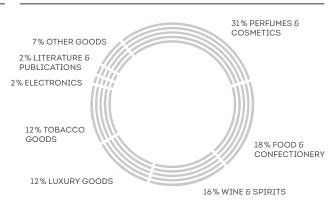
#### **GROSS PROFIT**



#### **NET SALES BY DIVISION**



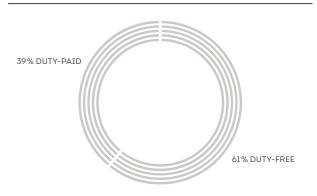
#### **NET SALES BY PRODUCT CATEGORIES**



#### **NET SALES BY CHANNEL**



#### **NET SALES BY MARKET SECTOR**



## INTERIM CONSOLIDATED FINANCIAL STATEMENTS JUNE 2019

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#### **IMPORTANT REMARKS**

#### IFRS 16

The company adopted the new lease accounting standard as of 2019, but did not restate the 2018 comparative figures, in accordance with the modified retrospective approach permitted by the standard. (see note 14)

#### FINANCIAL STATEMENTS

Following the adoption of lease accounting, the statement of profit or loss and the statement of financial position, include now line items more representative of our operating activities or current IFRS expressions. (see note 15)

### INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS

#### FOR THE 6 MONTHS ENDED JUNE 30, 2019

| IN MILLIONS OF CHF  | NOTE                                   | Unaudited<br>6M 2019 | Reclassified*<br>Unaudited<br>6M 2018 | Unaudited<br>Q2 2019 | Reclassified*<br>Unaudited<br>Q2 2018 |
|---|--|----------------------|---------------------------------------|----------------------|---------------------------------------|
| Net sales   | 5                                      | 4.068.6              | 3,986.0                               | 2.237.8              | 2.218.6                               |
| Advertising income  |  | 111.5                | 111.1                                 | 59.7                 | 58.5                                  |
| Turnover  |  | 4,180.1              | 4,097.1                               | 2,297.5              | 2,277.1                               |
| Cost of sales   |  | (1,665.0)            | (1,646.5)                             | (918.0)              | (916.4)                               |
| Gross profit  | ······································ | 2,515.1              | 2,450.6                               | 1,379.5              | 1,360.7                               |
| Lease expenses  | 6                                      | (722.0)              | (1,175.6)                             | (397.0)              | (641.4)                               |
| Personnel expenses  |  | (618.6)              | (584.9)                               | (310.9)              | (300.1)                               |
| Other expenses  | 7                                      | (281.2)              | (290.6)                               | (149.6)              | (150.9)                               |
| Depreciation, amortization and impairment                       | 8                                      | (810.2)              | (276.2)                               | (408.0)              | (142.7)                               |
| Operating profit / (loss) (EBIT)                                |  | 83.1                 | 123.3                                 | 114.0                | 125.6                                 |
| Finance income  | 9                                      | 43.4                 | 25.5                                  | 19.6                 | 14.9                                  |
| Finance costs   | 9                                      | (188.5)              | (90.3)                                | (91.8)               | (46.2)                                |
| Foreign exchange gain / (loss)                                  |  | (11.1)               | 2.0                                   | (4.3)                | (0.9)                                 |
| Profit / (loss) before taxes                                    |  | (73.1)               | 60.5                                  | 37.5                 | 93.4                                  |
| Income tax  | 10                                     | (26.8)               | (46.8)                                | (27.8)               | (34.1)                                |
| Net profit / (loss)   |  | (99.9)               | 13.7                                  | 9.7                  | 59.3                                  |
| ATTRIBUTABLE TO   |  |                      |                                       |                      |                                       |
| Non-controlling interests                                       |  | 16.9                 | 23.3                                  | 17.0                 | 21.4                                  |
| Equity holders of the parent                                    |  | (116.8)              | (9.6)                                 | (7.3)                | 37.9                                  |
| EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT |  |                      |                                       |                      |                                       |
| Basic earnings / (loss) per share in CHF                        |  | (2.34)               | (0.18)                                | (0.14)               | 0.71                                  |
| Diluted earnings / (loss) per share in CHF                      |  | (2.34)               | (0.18)                                | (0.14)               | 0.71                                  |

<sup>\*</sup> See note 15

### INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

#### FOR THE 6 MONTHS ENDED JUNE 30, 2019

| IN MILLIONS OF CHF   | NOTE                                    | Unaudited<br>6M 2019 | Unaudited<br>6M 2018 | Unaudited<br>Q2 2019 | Unaudited<br>Q2 2018 |
|--|---|----------------------|----------------------|----------------------|----------------------|
| Net profit / (loss)  |   | (99.9)               | 13.7                 | 9.7                  | 59.3                 |
| OTHER COMPREHENSIVE INCOME   |   |                      |                      |                      |                      |
| Changes in the fair value of equity investments at FVOCI                     |   | (0.3)                | -                    | (0.4)                | -                    |
| Remeasurements of post-employment benefit plans                              |   | 17.0                 | (2.3)                | 6.9                  | (0.8)                |
| Income tax expense   |   | (1.3)                | 0.2                  | (0.5)                | 0.2                  |
| Items not being reclassified to net profit in subsequent periods, net of tax |   | 15.4                 | (2.1)                | 6.4                  | (0.6)                |
| Exchange differences on translating foreign operations                       |   | (28.6)               | 21.7                 | (103.2)              | 70.4                 |
| Net gain/(loss) on hedge of net investment in foreign operations             |   | 0.2                  | 19.4                 | 2.6                  | (10.3)               |
| Changes related to foreign exchange contracts<br>held as fair value hedges   |   | (1.1)                |                      | 0.1                  | _                    |
| Share of other comprehensive income of associates                            | *************************************** | (0.6)                | 0.1                  | (0.4)                | 0.1                  |
| Items to be reclassified to net profit in subsequent periods, net of tax     |   | (30.1)               | 41.2                 | (100.9)              | 60.3                 |
| Total other comprehensive income / (loss), net of tax                        |   | (14.7)               | 39.1                 | (94.5)               | 59.7                 |
| Total comprehensive income / (loss), net of tax                              |   | (114.6)              | 52.8                 | (84.8)               | 119.0                |
| ATTRIBUTABLE TO  |   |                      |                      |                      |                      |
| Non-controlling interests  |   | 18.0                 | 38.1                 | 12.4                 | 32.6                 |
| Equity holders of the parent   |   | (132.6)              | 14.7                 | (97.2)               | 86.4                 |
|  |   |                      |                      |                      |                      |

## INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

#### **AT JUNE 30, 2019**

| IN MILLIONS OF CHF                                  | NOTE | Unaudited<br>30.06.2019 | 31.12.2018 |
|---|------|-------------------------|------------|
| ASSETS  |      |                         |            |
| Property, plant and equipment                       |      | 646.4                   | 644.3      |
| Right-of-use assets*                                | 13   | 4,050.9                 | _          |
| Intangible assets                                   |      | 3,322.3                 | 3,516.8    |
| Goodwill  |      | 2,585.9                 | 2,601.5    |
| Investments in associates                           |      | 39.2                    | 35.6       |
| Deferred tax assets                                 |      | 139.9                   | 138.4      |
| Net defined benefit asset                           |      | 4.7                     | 4.8        |
| Other non-current assets                            |      | 212.1                   | 259.6      |
| Non-current assets                                  |      | 11,001.4                | 7,201.0    |
| Inventories   |      | 1,106.2                 | 1,062.7    |
| Trade and credit card receivables                   |      | 70.0                    | 62.6       |
| Other accounts receivable                           |      | 407.5                   | 475.8      |
| Income tax assets                                   |      | 23.0                    | 50.3       |
| Cash and cash equivalents                           |      | 545.8                   | 538.2      |
| Current assets                                      |      | 2,152.5                 | 2,189.6    |
| Total assets  |      | 13,153.9                | 9,390.6    |
| LIABILITIES AND SHAREHOLDERS' EQUITY                |      |                         |            |
| Equity attributable to equity holders of the parent |      | 2,568.1                 | 2,898.8    |
| Non-controlling interests                           |      | 436.8                   | 442.9      |
| Total equity  |      | 3,004.9                 | 3,341.7    |
| Borrowings  | 11   | 3,780.6                 | 3,766.3    |
| Lease obligations*                                  | 11   | 3,200.0                 |            |
| Deferred tax liabilities                            |      | 403.2                   | 425.9      |
| Provisions  |      | 81.8                    | 82.4       |
| Net defined benefit obligations                     |      | 17.2                    | 33.4       |
| Other non-current liabilities                       |      | 4.1                     | 62.8       |
| Non-current liabilities                             |      | 7,486.9                 | 4,370.8    |
| Trade payables                                      |      | 731.7                   | 640.4      |
| Borrowings  | 11   | 56.4                    | 58.0       |
| Lease obligations*                                  | 11   | 944.2                   |            |
| Income tax payables                                 |      | 64.3                    | 64.8       |
| Provisions  |      | 48.3                    | 54.8       |
| Other liabilities                                   |      | 817.2                   | 860.1      |
| Current liabilities                                 |      | 2,662.1                 | 1,678.1    |
| Total liabilities                                   |      | 10,149.0                | 6,048.9    |
| Total liabilities and shareholder's equity          |      | 13,153.9                | 9,390.6    |

<sup>\*</sup> The Group adopted the new Lease Standard IFRS 16 as of January 1, 2019. The non-current and current lease obligations represent the present value of Dufry's remaining unavoidable lease payments from concessionand other lease agreements. At the same time, Dufry recognized a right-of-use asset, which as of January 1, 2019, equaled the lease obligations less accrued lease expense (linearization) and which will be depreciated over the remaining lease term. For additional information please refer to Note 2.2 IFRS 16 leases.

## INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

#### FOR THE 6 MONTHS ENDED JUNE 30, 2019

|   |      |                  |                  |                    | AT                             | TRIBUTABLE                                | TO EQUITY I                  | OLDERS OF            | THE PARENT |                                   |                 |
|---|------|------------------|------------------|--------------------|--------------------------------|---|------------------------------|----------------------|------------|-----------------------------------|-----------------|
| IN MILLIONS OF CHF                                    | NOTE | Share<br>capital | Share<br>premium | Treasury<br>shares | Employee<br>benefit<br>reserve | Hedging<br>& revalu-<br>ation<br>reserves | Trans-<br>lation<br>reserves | Retained<br>earnings | TOTAL      | NON-CON-<br>TROLLING<br>INTERESTS | TOTAL<br>EQUITY |
| Balance at January 1, 2019                            |      | 269.4            | 4,060.6          | (520.8)            | (18.1)                         | (0.3)                                     | (324.1)                      | (567.9)              | 2,898.8    | 442.9                             | 3,341.7         |
| Profit/(loss) of the period                           |      | -                | _                | _                  | _                              | _   | _                            | (116.8)              | (116.8)    | 16.9                              | (99.9)          |
| Other comprehensive income / (loss)                   |      | _                | -                | _                  | 15.7                           | (1.2)                                     | (30.3)                       | -                    | (15.8)     | 1.1                               | (14.7)          |
| Total comprehensive income / (loss) for the period    |      |                  |                  |                    | 15.7                           | (1.2)                                     | (30.3)                       | (116.8)              | (132.6)    | 18.0                              | (114.6)         |
| TRANSACTIONS WITH OR DISTRIBUTIONS TO SHAREHOLDERS    |      |                  |                  |                    |                                |   |                              |                      |            |                                   |                 |
| Dividends to shareholders                             |      | -                | (199.8)          | -                  | -                              | -   | -                            | -                    | (199.8)    | -                                 | (199.8)         |
| Dividends to non-controlling interests                |      | _                | -                | -                  | _                              | _   | _                            | _                    | -          | (26.5)                            | (26.5)          |
| Share-based payments                                  |      | -                | -                | 26.4               | _                              | _   | -                            | (24.5)               | 1.9        | (2.1)                             | (0.2)           |
| Tax effect on equity transactions                     |      | -                | -                | -                  | -                              | _   | -                            | (0.3)                | (0.3)      | (0.2)                             | (0.5)           |
| Total transactions with<br>or distributions to owners |      |                  | (199.8)          | 26.4               |                                |   |                              | (24.8)               | (198.2)    | (28.8)                            | (227.0)         |
| CHANGES IN OWNERSHIP INTERESTS IN SUBSIDIARIES        |      |                  |                  |                    |                                |   |                              |                      |            |                                   |                 |
| Changes in participation of non-controlling interests |      | _                | _                | _                  | _                              | _   | _                            | 0.1                  | 0.1        | 4.7                               | 4.8             |
| Balance at June 30, 2019                              |      | 269.4            | 3,860.8          | (494.4)            | (2.4)                          | (1.5)                                     | (354.4)                      | (709.4)              | 2,568.1    | 436.8                             | 3,004.9         |

## INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

#### FOR THE 6 MONTHS ENDED JUNE 30, 2019

|   |      |                  |                  | A                  | TTRIBUTABLE                             | TO EQUITY                               | HOLDERS OF                              | THE PARENT                              |   |   |
|---|------|------------------|------------------|--------------------|---|---|---|---|---|---|
| IN MILLIONS OF CHF                                  | NOTE | Share<br>capital | Share<br>premium | Treasury<br>shares | Employee<br>benefit<br>reserve          | Trans-<br>lation<br>reserves            | Retained<br>earnings                    | TOTAL                                   | NON-CON-<br>TROLLING<br>INTERESTS       | TOTAL<br>EQUITY                         |
| Balance at January 1, 2018                          |      | 269.4            | 4,259.3          | (12.5)             | (26.9)                                  | (265.5)                                 | (1,093.7)                               | 3,130.1                                 | 226.1                                   | 3,356.2                                 |
| Profit/(loss) of the period                         |      | -                | -                | -                  | -                                       | -                                       | (9.6)                                   | (9.6)                                   | 23.3                                    | 13.7                                    |
| Other comprehensive income / (loss)                 |      | -                | -                | -                  | (2.1)                                   | 26.4                                    | _                                       | 24.3                                    | 14.8                                    | 39.1                                    |
| Total comprehensive income / (loss) for the period  |      | _                | _                | _                  | (2.1)                                   | 26.4                                    | (9.6)                                   | 14.7                                    | 38.1                                    | 52.8                                    |
| TRANSACTIONS WITH OR DISTRIBUTIONS TO SHAREHOLDERS: |      |                  |                  |                    |   |   |   |   |   |   |
| Dividends to non-controlling interests              |      | _                | _                | _                  | _                                       |   | _                                       | _                                       | (19.5)                                  | (19.5)                                  |
| Dividends to shareholders                           |      |                  |                  |                    |   |   | (198.7)                                 | (198.7)                                 | (19.5)                                  | (19.3)                                  |
|   |      |                  |                  | (250.2)            |   |   | (190.7)                                 | (250.2)                                 |   | (250.2)                                 |
| Purchase of treasury shares Sale of treasury shares |      |                  |                  | 27.2               |   |   |   | 27.2                                    |   | 27.2                                    |
| Profit on disposal of treasury shares               |      |                  |                  | 27.2               |   |   | 0.2                                     | 0.2                                     |   | 0.2                                     |
| Assignment of treasury shares                       |      |                  |                  | 14.3               | • |   | (14.3)                                  | -                                       |   | -                                       |
| Share-based payments                                |      |                  |                  | -                  |   |   | 22.5                                    | 22.5                                    |   | 22.5                                    |
| Tax effect on                                       |      | •                | •••••            | ••••••             | •••••••                                 | •                                       |   |   | •                                       |   |
| equity transactions                                 |      | _                | -                | _                  | _                                       | _                                       | 3.1                                     | 3.1                                     | _                                       | 3.1                                     |
| Total transactions with                             |      |                  | •••••            | •••••              | *************************************** | *************************************** | *************************************** |   | *************************************** | *************************************** |
| or distributions to owners                          |      |                  |                  | (208.7)            |   |   | (187.2)                                 | (395.9)                                 | (19.5)                                  | (415.4)                                 |
| CHANGES IN OWNERSHIP INTERESTS IN SUBSIDIARIES:     |      |                  |                  |                    |   |   |   |   |   |   |
| Gain on sale of 42.6% of Hudson Ltd                 |      | -                | -                | -                  | -                                       | -                                       | 433.0                                   | 433.0                                   | 213.1                                   | 646.1                                   |
| Other changes in participation of                   |      |                  |                  | ••••••             |   | *************************************** | *************************************** | *************************************** |   |   |
| non-controlling interests                           |      |                  |                  |                    | _                                       |   | (1.2)                                   | (1.2)                                   | 9.8                                     | 8.6                                     |
| Balance at June 30, 2018                            |      | 269.4            | 4,259.3          | (221.2)            | (29.0)                                  | (239.1)                                 | (858.7)                                 | 3,180.7                                 | 467.6                                   | 3,648.3                                 |

## INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

#### FOR THE 6 MONTHS ENDED JUNE 30, 2019

| IN MILLIONS OF CHF  | NOTE | Unaudited<br>6M 2019 | Reclassified*<br>Unaudited<br>6M 2018 | Unaudited<br>Q2 2019 | Reclassified*<br>Unaudited<br>Q2 2018   |
|---|------|----------------------|---------------------------------------|----------------------|---|
| CASH FLOWS FROM OPERATING ACTIVITIES  |      |                      |                                       |                      |   |
| Profit / (loss) before taxes  |      | (73.1)               | 60.5                                  | 37.5                 | 93.4                                    |
|   |      | (, 0.1)              |                                       |                      | 70.4                                    |
| ADJUSTMENTS FOR:  |      | 010.0                | 27/ 2                                 | 400.0                | 140.7                                   |
| Depreciation, amortization and impairment   |      | 810.2                | 276.2                                 | 408.0                | 142.7                                   |
| Increase / (decrease) in allowances and provisions Linearization of concession fees |      | 25.5                 | 24.2                                  | 16.5                 | 15.0                                    |
| Other non-cash items  |      |                      | 11.6                                  | (4.0)                | (14.0)                                  |
|   |      | 1.6                  | 15.7                                  | (4.9)                | 7.8                                     |
| Loss/(gain) on sale of non-current assets   |      | 0.3                  | 1.5                                   | 0.1                  | 0.5                                     |
| Share of result of associates   |      | (2.2)                | (1.2)                                 | (1.5)                | (0.5)                                   |
| Loss/(gain) on foreign exchange differences   |      | 10.7                 | (8.0)                                 | 3.5                  | 5.2                                     |
| Interest expense  |      | 187.1                | 89.5                                  | 91.4                 | 45.9                                    |
| Interest income   |      | (41.2)               | (23.4)                                | (18.1)               | (14.1)                                  |
| Cash flow before working capital changes  |      | 918.9                | 446.6                                 | 532.5                | 281.9                                   |
| Decrease / (increase) in trade and  |      | ()                   |                                       |                      |   |
| other accounts receivable   |      | (19.9)               | 72.8                                  | 2.6                  | 51.8                                    |
| Decrease / (increase) in inventories  |      | (69.0)               | (102.1)                               | (52.9)               | (66.9)                                  |
| Increase / (decrease) in trade and other accounts payable                           |      | 72.1                 | 71.2                                  | 204.5                | 187.8                                   |
| Cash generated from operations  |      | 902.1                | 488.5                                 | 686.7                | 454.6                                   |
| Income tax expense paidl  |      | (27.6)               | (51.2)                                | (27.1)               | (27.9)                                  |
| Net cash flows from operating activities  |      | 874.5                | 437.3                                 | 659.6                | 426.7                                   |
| CASH FLOW USED IN INVESTING ACTIVITIES  |      |                      |                                       |                      |   |
| Purchase of property, plant and equipment   |      | (113.2)              | (109.9)                               | (54.8)               | (61.8)                                  |
| Purchase of intangible assets   |      | (14.6)               | (20.7)                                | (12.8)               | (3.6)                                   |
| Purchase of financial assets  |      | -                    | -                                     | 1.9                  | 0.2                                     |
| Purchase of interest in associates  |      | (2.1)                | (0.4)                                 | (1.3)                | -                                       |
| Proceeds from lease income  |      | 1.3                  | -                                     | 0.7                  | -                                       |
| Payment of 3 <sup>rd</sup> party loans receivable granted                           |      | (1.0)                | -                                     | _                    | -                                       |
| Proceeds from 3 <sup>rd</sup> party loans receivable repaid*                        |      | 0.1                  | 0.5                                   | 0.1                  | _                                       |
| Proceeds from sale of property, plant and equipment                                 |      | 2.5                  | 3.3                                   | 0.8                  | 1.1                                     |
| Interest received   |      | 15.2                 | 14.8                                  | 7.5                  | 7.0                                     |
| Net cash flows used in investing activities   |      | (111.8)              | (112.4)                               | (57.9)               | (57.1)                                  |
| CASH FLOW FROM FINANCING ACTIVITIES   |      |                      |                                       |                      |   |
| Transaction costs for financial instruments   |      | _                    | (10.8)                                | _                    | (2.5)                                   |
| Proceeds from 3 <sup>rd</sup> party loans payable                                   |      | 7.4                  | 0.6                                   | 1.8                  | 1.0                                     |
| Proceeds from borrowings  |      | 85.2                 | 188.9                                 | 73.8                 | 188.3                                   |
| Repayment of borrowings   |      | (9.1)                | (715.7)                               | 1.0                  | (85.5)                                  |
| Dividends paid to shareholders of the parent  |      | (199.7)              | (198.7)                               | (199.7)              | (198.7)                                 |
| Dividends paid to non-controlling interest  |      | (25.2)               | (17.4)                                | (14.7)               | (10.7)                                  |
| Purchase of treasury shares   |      | _                    | (250.2)                               | -                    | (102.2)                                 |
| Proceeds from sale of treasury shares   |      | _                    | 27.4                                  | _                    | -                                       |
| Contributions from / (purchase of)  |      |                      |                                       |                      | ••••••••••••••••••••••••••••••••••••••• |
| non-controlling interests net   |      | 1.0                  | 667.4                                 | (0.2)                | 1.9                                     |
| Lease payments  |      | (511.2)              |                                       | (283.5)              | _                                       |
| Interest paid   |      | (86.9)               | (83.1)                                | (40.0)               | (38.9)                                  |
| Net cash flows used in from financing activities                                    |      | (738.5)              | (391.6)                               | (461.5)              | (247.3)                                 |
| Currency translation on cash  |      | (16.6)               | 15.7                                  | (26.5)               | (57.1)                                  |
| Decrease / Increase in cash and cash equivalents                                    |      | 7.6                  | (51.0)                                | 113.7                | 65.2                                    |
| CASH AND CASH EQUIVALENTS AT THE  |      |                      |                                       |                      |   |
| - beginning of the period   |      | 538.2                | 565.0                                 | 432.1                | 448.8                                   |
| - end of the period   |      | 545.8                | 514.0                                 | 545.8                | 514.0                                   |

 $<sup>^{\</sup>rm 1}\,$  Income tax paid includes a refund of CHF 17.7 (EUR 15.1) million from Spain.

 $<sup>^{\</sup>star}\,$  Reclassification from cash flows from financing activities

# NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

#### FOR THE 6 MONTHS ENDED JUNE 30, 2019

#### 1. CORPORATE INFORMATION

Dufry AG (the Company) is a publicly listed company with headquarters in Basel, Switzerland. The Company is the world's leading travel retail company. It operates around 2,360 shops worldwide. The shares of the Company are listed on the SIX Swiss Exchange in Zürich.

The interim consolidated financial statements of Dufry AG and its subsidiaries (Dufry or the group) for the period ended June 30, 2019 were authorized for public disclosure in accordance with a resolution of the Board of Directors of the Company dated July 25, 2019.

#### 2. BASIS OF PREPARATION AND CHANGES TO THE ACCOUNTING POLICIES

#### 2.1 BASIS OF PREPARATION

The interim consolidated financial statements for the period ended June 30, 2019 have been prepared in accordance with IAS 34 Interim Financial Reporting.

The interim consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with Dufry's annual financial statements as of December 31, 2018.

Together with the implementation of IFRS 16, Dufry adapted the chart of accounts with more appropriate subtotals. The comparative figures were reclassified accordingly (see note 15).

#### 2.2 NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS ADOPTED

The accounting policies adopted in the preparation of the interim consolidated financial statements are consistent with those followed in the preparation of Dufry's annual financial statements for the year ended December 31, 2018, except for the following new or revised Standards and Interpretations adopted in these financial statements (effective January 1, 2019). The impact is disclosed in note 14.

#### IFRS 16 - Leases (effective January 1, 2019)

(The Group adopted the standard as of January 1, 2019 under the modified retrospetive approach)

IFRS 16 replaces IAS 17 and sets the principles for recognition, measurement, presentation of leases, specifying the requirements for disclosures of lessees or lessors more extensive than under IAS 17. The main difference on the Group's financial statements is that IFRS 16 introduces a single lessee accounting model and requires lessee to recognize right-of-use assets (RoU) and lease liabilities for certain lease contracts.

To contain a lease, an agreement has to convey the right to control the use of an identified asset throughout the period of use in exchange for consideration, so that the customer has the right to obtain substantially all of the economic benefits from the use of the identified asset and direct the use of the identified asset (i. e. direct how and for what purpose the asset is used). The lease term corresponds to the non-cancellable period of each contract, except in cases where the Group is reasonably certain of exercising renewal options contractually foreseen. Right-of-use assets are capitalized at a value equivalent to the lease obligation at inception and depreciated over the useful life of the asset, except for leases with a remaining useful life of less than 12 months or leases of low value assets.

The lease liability represents the net present value of fixed or in substance fixed lease payments over the lease term. The implied interest charge is presented as interest expenses on lease obligation. Where a lease agreement does not specify a discount rate and as the subsidiaries are financed internally, Dufry uses a discount rate which is the aggregation of the risk free rate for the respective currency and lease duration, increased by individual company risk factors.

At inception the company made an assessment and eventually selects the lease option to extend or terminate the lease. Initial direct costs for contracts signed in the past will not be recognized as part of the right-of-use asset at the date of initial adoption.

Short term leases with a duration of less than 12 months and low value leases, as well as those lease elements, partially or totally not complying with the principles of recognition defined by IFRS 16 will be treated similarly to operating leases i.e. recognized only through the income statement when accrued.

The standard affects the accounting of:

#### a) Shops

Dufry enters into concession agreements with operators of airports, seaports, railway stations etc. to operate retail shops which in substance are considered leases. These concession lease agreements contain complex features, which eventually include variable payment components e.g. based on sales, and minimal payments (MAG), which again can be fixed or variable depending on certain parameters. Such payment features are often determined on the basis of the individual circumstances of the parties to the contract and are unique to the particular contract. Management signs and renews on average more than 50 agreements every year with a typical duration of 5 to 10 years. These agreements do not contain a residual value guarantee. In some cases, parts of the lease obligations are secured with bank guarantees in case the Group would not fulfill its contractual commitments. Dufry will capitalize all elements of the lease contracts in accordance with IFRS 16 when at the commencement of the agreement such commitments are fixed in the respective contractual terms or these commitments depend on an index or rate that can be estimated reliably. Payment obligations that do not have a fixed or in substance fixed commitment, will continue to be presented as variable lease expense. Dufry has identified a number of agreements in its portfolio which are not fulfilling the principles of recognition defined by IFRS 16, i.e. they have minimal guaranteed payments based on non-predictable parameters or variables, such as actual number of passengers or a percentage of previous year total lease payments, which will continue to be presented fully as operating lease expense.

#### b) Other buildings

Rental agreements for offices or warehouse buildings will usually qualify under IFRS 16 capitalization rules.

#### c) Vehicles and other

Dufry has also entered into many other lease agreements for e.g. vehicles, hard or software, and other assets, which in accordance with IFRS 16 will qualify for capitalization of leases.

#### Other amendments and interpretations

These apply for the first time in 2019, but do not have an impact on the interim condensed consolidated financial statements of the Group.

#### 3. SEGMENT INFORMATION

Dufry's risks and returns are predominantly affected by the fact that Dufry operates in different countries. Therefore, Dufry presents the segment information as it does internally to the Group Executive Committee, using geographical segments and the distribution centers as an additional segment.

As of January 1, 2019 Dufry merged the division Southern Europe and Africa with the division UK, Central Europe and Eastern Europe in one division Europe and Africa. All the remaining structure remained equal.

The list of most important subsidiaries (page 206 Dufry's 2018 annual report) indicates the entities consolidated in each segment.

The comparative figures for 2018 were presented accordingly to reflect the above mentioned changes.

Following the adoption of the new lease standard, the company is presenting as performance indicator an adjusted operating profit. This indicator is calculated from the operating profit plus amortizations of intangible assets identified during previous acquisitions. The EBITDA, as earnings before interest, taxes, depreciation and amortization, before other operational result and linearization has been discontinued.

#### Segment information 6M

|                              |                         |                         |          | 2019                            |                         |                         |          | 2018                            |
|------------------------------|-------------------------|-------------------------|----------|---------------------------------|-------------------------|-------------------------|----------|---------------------------------|
|                              |                         |                         | TURNOVER |                                 |                         |                         | TURNOVER |                                 |
| IN MILLIONS OF CHF           | with external customers | with other<br>divisions | TOTAL    | Adjusted<br>Operating<br>profit | with external customers | with other<br>divisions | TOTAL    | Adjusted<br>Operating<br>profit |
| Europe and Africa            | 1,725.5                 | -                       | 1,725.5  | 92.1                            | 1,743.2                 | _                       | 1,743.2  | 131.5                           |
| Asia Pacific and Middle East | 623.8                   | -                       | 623.8    | 30.5                            | 546.5                   | -                       | 546.5    | 42.0                            |
| North America                | 954.5                   | -                       | 954.5    | 85.8                            | 896.6                   | -                       | 896.6    | 70.9                            |
| Central and South America    | 761.8                   | _                       | 761.8    | 23.0                            | 821.3                   | -                       | 821.3    | 27.3                            |
| Distribution Centers         | 114.5                   | 758.4                   | 872.9    | 5.6                             | 89.5                    | 700.7                   | 790.2    | 8.0                             |
| Total divisions              | 4,180.1                 | 758.4                   | 4,938.5  | 237.0                           | 4,097.1                 | 700.7                   | 4,797.8  | 279.7                           |
| Eliminations                 | _                       | (758.4)                 | (758.4)  | _                               | -                       | (700.7)                 | (700.7)  | _                               |
| Dufry                        | 4,180.1                 |                         | 4,180.1  | 237.0                           | 4,097.1                 |                         | 4,097.1  | 279.7                           |

| IN MILLIONS OF CHF             | Unaudited<br>6M 2019 | Unaudited<br>6M 2018 | Unaudited<br>Q2 2019 | Unaudited<br>Q2 2018 |
|--------------------------------|----------------------|----------------------|----------------------|----------------------|
| Operating profit               | 83.1                 | 123.3                | 114.0                | 125.6                |
| Amortization from acquisitions | 153.9                | 156.4                | 77.0                 | 78.4                 |
| Adjusted Operating Profit      | 237.0                | 279.7                | 191.0                | 204.0                |

#### Segment information Q2

|                              |                         |                         |          | 2019                            |                            |                         |          | 2018                            |
|------------------------------|-------------------------|-------------------------|----------|---------------------------------|----------------------------|-------------------------|----------|---------------------------------|
|                              |                         |                         | TURNOVER |                                 |                            |                         | TURNOVER |                                 |
| IN MILLIONS OF CHF           | with external customers | with other<br>divisions | TOTAL    | Adjusted<br>Operating<br>profit | with external<br>customers | with other<br>divisions | TOTAL    | Adjusted<br>Operating<br>profit |
| Europe and Africa            | 1,023.3                 | -                       | 1,023.3  | 96.2                            | 1,024.6                    | -                       | 1,024.6  | 107.5                           |
| Asia Pacific and Middle East | 318.8                   | -                       | 318.8    | 16.9                            | 290.0                      | _                       | 290.0    | 25.5                            |
| North America                | 512.1                   | _                       | 512.1    | 61.7                            | 492.2                      | -                       | 492.2    | 50.5                            |
| Central and South America    | 377.8                   | _                       | 377.8    | 13.4                            | 413.3                      | _                       | 413.3    | 14.4                            |
| Distribution Centers         | 65.5                    | 417.8                   | 483.3    | 2.8                             | 57.0                       | 427.3                   | 484.3    | 6.1                             |
| Total divisions              | 2,297.5                 | 417.8                   | 2,715.3  | 191.0                           | 2,277.1                    | 427.3                   | 2,704.4  | 204.0                           |
| Eliminations                 | -                       | (417.8)                 | (417.8)  | -                               | -                          | (427.3)                 | (427.3)  | -                               |
| Dufry                        | 2,297.5                 |                         | 2,297.5  | 191.0                           | 2,277.1                    |                         | 2,277.1  | 204.0                           |

#### Segment assets and liabilities

|                              |                 | 30.06.2019           |                 | 31.12.2018           |
|------------------------------|-----------------|----------------------|-----------------|----------------------|
| IN MILLIONS OF CHF           | TOTAL<br>ASSETS | TOTAL<br>LIABILITIES | TOTAL<br>ASSETS | TOTAL<br>LIABILITIES |
| Europe and Africa            | 5,730.5         | 2,883.9              | 4,257.1         | 1,100.2              |
| Asia Pacific and Middle East | 1,351.4         | 972.1                | 606.5           | 201.8                |
| North America                | 2,332.6         | 1,246.1              | 1,338.9         | 234.1                |
| Central and South America    | 1,880.2         | 709.4                | 1,419.6         | 306.7                |
| Distribution Centers         | 1,267.0         | 469.7                | 1,183.1         | 339.7                |
| Total divisions              | 12,561.7        | 6,281.2              | 8,805.2         | 2,182.5              |
| Unallocated positions        | 592.2           | 3,867.8              | 585.4           | 3,866.4              |
| Dufry                        | 13,153.9        | 10,149.0             | 9,390.6         | 6,048.9              |
|                              |                 |                      |                 |                      |

#### 4. SEASONALITY

Dufry has its strongest months of net sales and operating profit between July and September corresponding to the summer time in the Northern hemisphere, whereas the first quarter is the weakest. These seasonality effects are more prominent on the operating profit than in net sales. The straight-line depreciation of Right-of-use assets further accentuated the volatility of operating profit.

#### 5. NET SALES

| IN MILLIONS OF CHF  | Unaudited<br>6M 2019   | Unaudited<br>6M 2018  | Unaudited<br>Q2 2019  | Unaudited<br>Q2 2018   |
|---|--|---|---|--|
| Perfumes and Cosmetics  | 1,278.0  | 1,272.2   | 723.2   | 709.7  |
| Confectionery, Food and Catering  | 747.3  | 705.2   | 416.8   | 399.1  |
| Wine and Spirits  | 658.4  | 616.2   | 361.2   | 338.6  |
| Tobacco goods   | 492.4  | 464.3   | 272.6   | 263.0  |
| Watches, Jewelry and accessories  | 287.7  | 292.8   | 155.6   | 160.8  |
| Fashion, Leather and Baggage  | 241.2  | 240.8   | 129.3   | 134.3  |
| Electronics   | 90.7   | 106.7   | 46.4  | 52.8   |
| Souvenirs   | 108.6  | 104.4   | 59.8  | 59.3   |
| Literature and Publications   | 86.7   | 91.2  | 45.7  | 49.5   |
| Other product categories  | 77.6   | 92.2  | 27.2  | 51.5   |
|   |  |   |   | 0.010./  |
| Total  IN MILLIONS OF CHF   | 4,068.6<br>Unaudited<br>6м 2019  | 3,986.0<br>Unaudited<br>6M 2018   | 2,237.8<br>Unaudited<br>Q2 2019   | 2,218.6<br>Unaudited<br>Q2 2018  |
| IN MILLIONS OF CHF Duty-free  | Unaudited  | Unaudited   | Unaudited   | Unaudited  |
| IN MILLIONS OF CHF  | Unaudited<br>6M 2019<br>2,486.2  | Unaudited<br>6M 2018<br>-<br>2,493.6  | Unaudited<br>Q2 2019  | Unaudited<br>Q2 2018<br>1,334.2  |
| IN MILLIONS OF CHF  Duty-free  Duty-paid  | Unaudited<br>6M 2019<br>2,486.2<br>1,582.4                                   | Unaudited<br>6M 2018<br>2,493.6<br>1,492.4  | Unaudited<br>02 2019<br>1,310.0<br>927.8                                  | Unaudited<br>Q2 2018<br>1,334.2<br>884.4                                     |
| IN MILLIONS OF CHF  Duty-free  Duty-paid  Total  IN MILLIONS OF CHF   | Unaudited<br>6M 2019<br>2,486.2<br>1,582.4<br>4,068.6                        | Unaudited<br>6M 2018<br>2,493.6<br>1,492.4<br>3,986.0<br>Unaudited<br>6M 2018                     | Unaudited Q2 2019  1,310.0  927.8  2,237.8  Unaudited                     | Unaudited Q2 2018  1,334.2  884.4  2,218.6  Unaudited Q2 2018                |
| IN MILLIONS OF CHF  Duty-free  Duty-paid  Total  IN MILLIONS OF CHF  Airports                                   | Unaudited 6M 2019  2.486.2 1.582.4 4,068.6  Unaudited 6M 2019  3.585.2       | Unaudited<br>6M 2018<br>2,493.6<br>1,492.4<br>3,986.0   | Unaudited Q2 2019  1,310.0  927.8  2,237.8  Unaudited Q2 2019  1,975.7    | Unaudited Q2 2018  1,334.2  884.4  2,218.6  Unaudited Q2 2018  2,007.6       |
| IN MILLIONS OF CHF  Duty-free  Duty-paid  Total  IN MILLIONS OF CHF   | Unaudited 6M 2019  2.486.2  1,582.4  4,068.6  Unaudited 6M 2019              | Unaudited<br>6M 2018<br>2,493.6<br>1,492.4<br>3,986.0<br>Unaudited<br>6M 2018                     | Unaudited Q2 2019  1,310.0  927.8  2,237.8  Unaudited Q2 2019             | Unaudited Q2 2018  1,334.2  884.4  2,218.6  Unaudited Q2 2018                |
| IN MILLIONS OF CHF  Duty-free  Duty-paid  Total  IN MILLIONS OF CHF  Airports  Border, downtown and hotel shops | Unaudited 6M 2019  2.486.2 1,582.4 4,068.6  Unaudited 6M 2019  3.585.2 132.3 | Unaudited<br>6M 2018<br>2,493.6<br>1,492.4<br>3,986.0<br>Unaudited<br>6M 2018<br>3,593.7<br>136.5 | Unaudited Q2 2019  1,310.0 927.8 2,237.8  Unaudited Q2 2019  1,975.7 69.9 | Unaudited Q2 2018  1,334.2  884.4  2,218.6  Unaudited Q2 2018  2,007.6  69.3 |

#### 6. LEASE EXPENSES

| Unaudited<br>6M 2019 | Unaudited<br>6M 2018      | Unaudited<br>Q2 2019                               | Unaudited<br>Q2 2018                                      |
|----------------------|---------------------------|--|---|
| <b>(</b> )           | (2-2)                     | (=====)  |   |
| (726.9)              | (1,184.0)                 | (399.9)  | (645.8)   |
| (2.6)                | _                         | (0.9)  | _   |
| (0.2)                |                           |  | _   |
| 7.7                  | 8.4                       | 3.8  | 4.4   |
| (722.0)              | (1,175.6)                 | (397.0)  | (641.4)   |
|                      | (726.9)<br>(2.6)<br>(0.2) | (726.9) (1.184.0)<br>(2.6) -<br>(0.2) -<br>7.7 8.4 | (726.9) (1.184.0) (399.9) (2.6) - (0.9) (0.2) 7.7 8.4 3.8 |

 $<sup>^1\,</sup>$  Payment obligations that do not have a fixed or in substance fixed committment are presented as variable lease expense. See note 2.2 IFRS 16 section.

#### 7. OTHER EXPENSES

| IN MILLIONS OF CHF                            | Unaudited<br>6M 2019 | Unaudited<br>6M 2018 | Unaudited<br>Q2 2019 | Unaudited<br>Q2 2018 |
|---|----------------------|----------------------|----------------------|----------------------|
| Repairs, maintenance and utilities            | (46.3)               | (44.9)               | (23.2)               | (25.6)               |
| Credit card expenses                          | (43.4)               | (41.3)               | (23.0)               | (19.2)               |
| Professional advisor expenses                 | (32.1)               | (32.7)               | (16.8)               | (17.8)               |
| Other operational expenses                    | (12.4)               | (22.8)               | (6.9)                | (11.4)               |
| IT expenses                                   | (25.0)               | (24.1)               | (12.2)               | (12.2)               |
| Office and admin expenses                     | (16.2)               | (15.9)               | (8.2)                | (7.4)                |
| Travel, car, entertainment and representation | (16.4)               | (17.0)               | (8.2)                | (8.6)                |
| Advertising expenses                          | (15.9)               | (14.1)               | (8.8)                | (8.3)                |
| Franchise fees and commercial services        | (13.8)               | (10.1)               | (8.0)                | (6.2)                |
| Public relations expenses                     | (11.1)               | (10.8)               | (6.2)                | (5.9)                |
| Taxes other than Income tax expense           | (10.1)               | (5.2)                | (5.6)                | (1.6)                |
| Insurances                                    | (7.2)                | (6.2)                | (3.8)                | (3.1)                |
| Ancillary premises expenses                   | (7.7)                | (35.0)               | (3.5)                | (18.1)               |
| Freight & packaging material                  | (21.0)               | (7.0)                | (14.0)               | (3.7)                |
| Bank expenses                                 | (2.6)                | (3.5)                | (1.2)                | (1.7)                |
| Total   | (281.2)              | (290.6)              | (149.6)              | (150.9)              |

#### 8. DEPRECIATION, AMORTIZATION AND IMPAIRMENT

| Unaudited<br>6M 2019 | Unaudited<br>6M 2018   | Unaudited<br>Q2 2019  | Unaudited<br>Q2 2018  |
|----------------------|--|---|---|
| (530.9)              | -  | (266.9)   | -   |
| (530.9)              | _  | (266.9)   | -   |
| (91.3)               | (86.9)   | (45.6)  | (44.7)  |
| (4.2)                | (6.0)  | (2.5)   | (4.3)   |
| (95.5)               | (92.9)   | (48.1)  | (49.0)  |
| (182.8)              | (183.3)  | (92.0)  | (93.7)  |
| (1.0)                | _  | (1.0)   | -   |
| (183.8)              | (183.3)  | (93.0)  | (93.7)  |
| (810.2)              | (276.2)  | (408.0)   | (142.7)   |
|                      | (530.9)<br>(530.9)<br>(91.3)<br>(4.2)<br>(95.5)<br>(182.8)<br>(1.0)<br>(183.8) | (530.9) - (530.9) - (91.3) (86.9) (4.2) (6.0) (95.5) (92.9) (182.8) (183.3) (1.0) - (183.8) (183.3) | 6M 2019     6M 2018     Q2 2019       (530.9)     -     (266.9)       (91.3)     (86.9)     (45.6)       (4.2)     (6.0)     (2.5)       (95.5)     (92.9)     (48.1)       (182.8)     (183.3)     (92.0)       (1.0)     -     (1.0)       (183.8)     (183.3)     (93.0) |

#### 9. FINANCE COSTS - NET

#### Finance Income

| IN MILLIONS OF CHF                               | Unaudited<br>6M 2019 | Unaudited<br>6M 2018 | Unaudited<br>Q2 2019 | Unaudited<br>Q2 2018 |
|--|----------------------|----------------------|----------------------|----------------------|
| INCOME ON FINANCIAL ASSETS                       |                      |                      |                      |                      |
| Interest income on short-term deposits           | 14.6                 | 11.0                 | 7.4                  | 6.2                  |
| Other finance income                             | 26.6                 | 10.1                 | 10.7                 | 7.4                  |
| Interest income on financial assets              | 41.2                 | 21.1                 | 18.1                 | 13.6                 |
| INCOME ON NON-FINANCIAL ASSETS                   |                      |                      |                      |                      |
| Interest income                                  |                      | 3.2                  |                      | 0.8                  |
| INCOME FROM FINANCIAL INVESTMENTS AND ASSOCIATES | _                    |                      |                      |                      |
| Share of result in associates                    | 2.2                  | 1.2                  | 1.5                  | 0.5                  |
| Income from financial investments and associates | 2.2                  | 1.2                  | 1.5                  | 0.5                  |
| Total finance income                             | 43.4                 | 25.5                 | 19.6                 | 14.9                 |
|  |                      |                      |                      |                      |
|  |                      |                      |                      |                      |

#### **Finance Costs**

| Total finance costs  | (188.5) | (90.3) | (91.8) | (46.2) |
|--|---------|--------|--------|--------|
| Interest and other finance costs                             | (1.4)   | (1.5)  | (0.8)  | (0.7)  |
| EXPENSES ON NON-FINANCIAL LIABILITIES                        |         |        |        |        |
| Interest expense on financial liabilities                    | (187.1) | (88.8) | (91.0) | (45.5) |
| Other finance costs  | (18.0)  | (6.4)  | (7.5)  | (4.5)  |
| Amortization / write off of arrangement fees and waiver fees | (3.3)   | (2.8)  | (1.6)  | (0.5)  |
| of which related to other financial liabilities              | (0.6)   | (5.1)  | (0.3)  | (2.5)  |
| of which lease interest                                      | (82.3)  | _      | (40.5) | _      |
| of which bank guarantees commission expense                  | (2.1)   | (1.4)  | (1.5)  | (0.7)  |
| of which bank commitment fees                                | (2.4)   | (2.6)  | (1.2)  | (1.3)  |
| of which bank interest                                       | (78.4)  | (70.5) | (38.4) | (36.0) |
| Interest expense   | (165.8) | (79.6) | (81.9) | (40.5) |
| EXPENSES ON FINANCIAL LIABILITIES                            |         |        |        |        |

#### 10. INCOME TAX

| Unaudited<br>6M 2019 | Unaudited<br>6M 2018 | Unaudited<br>Q2 2019       | Unaudited<br>Q2 2018   |
|----------------------|----------------------|----------------------------|--|
| (54.6)               | (59.6)               | (33.8)                     | (36.8)   |
| 27.8                 | 12.8                 | 6.0                        | 2.7  |
| (26.8)               | (46.8)               | (27.8)                     | (34.1)   |
|                      | (54.6)<br>27.8       | (54.6) (59.6)<br>27.8 12.8 | 6M 2019         6M 2018         Q2 2019           (54.6)         (59.6)         (33.8)           27.8         12.8         6.0 |

In Q1 2018, Dufry recorded a non-recurring charge of CHF 9.4 million as deferred tax expenses related to an internal restructuring of three US subsidiaries prior to the IPO of Hudson.

#### 11. BORROWINGS AND LEASE OBLIGATIONS, NET

| IN MILLIONS OF CHF                                   | CASH AND CASH<br>EQUIVALENTS | LEASE<br>OBLIGATIONS         | BORROWINGS<br>CURRENT | BORROWINGS<br>NON-CURRENT | NET DEBT       |
|--|------------------------------|------------------------------|-----------------------|---------------------------|----------------|
| Balance at January 1, 2019                           | 538.2                        | -                            | 58.0                  | 3,766.3                   | 3,286.1        |
| Lease obligation at January 1, 2019                  |                              | 4,343.4                      |                       |                           | 4,343.4        |
| Balance including lease obligation at                |                              |                              |                       |                           |                |
| January 1, 2019                                      | 538.2                        | 4,343.4                      | 58.0                  | 3,766.3                   | 7,629.5        |
| Cash flows from operating, financing and             |                              |                              |                       |                           |                |
| investing activities                                 | 24.2                         | -                            | -                     | -                         | (24.2)         |
| Proceeds from 3 <sup>rd</sup> party loans payable    | -                            | -                            | 0.5                   | 6.9                       | 7.4            |
| Proceeds from borrowings                             | -                            | -                            | 0.2                   | 85.0                      | 85.2           |
| Repayment of borrowings                              | -                            | -                            | (3.1)                 | (6.0)                     | (9.1)          |
| Repayments of lease obligations                      | -                            | (511.2)                      | -                     | -                         | (511.2)        |
| Cash flow  | 24.2                         | (511.2)                      | (2.4)                 | 85.9                      | (451.9)        |
| Additions to lease obligations                       |                              | 278.4                        |                       |                           | 278.4          |
| Interest on lease obligations                        | _                            | 82.3                         | _                     | -                         | 82.3           |
| Arrangement fees amortization                        | _                            | _                            | _                     | 3.3                       | 3.3            |
| Early termination of lease obligations               | _                            | (27.0)                       | _                     | -                         | (27.0)         |
| Foreign exchange adjustments                         | (16.6)                       | (21.7)                       | 0.8                   | (74.9)                    | (79.2)         |
| Other movements                                      | (16.6)                       | 312.0                        | 0.8                   | (71.6)                    | 257.8          |
| Balance at June 30, 2019                             | 545.8                        | 4,144.2                      | 56.4                  | 3,780.6                   | 7,435.4        |
| IN MILLIONS OF CHF                                   |                              | CASH AND CASH<br>EQUIVALENTS | BORROWINGS<br>CURRENT | BORROWINGS<br>NON-CURRENT | NET DEBT       |
| Balance at January 1, 2018                           |                              | 565.0                        | 86.8                  | 4,165.1                   | 3,686.9        |
| Cash flows from operating, financing and investing a | entivities                   | (66.7)                       |                       |                           | 66.7           |
| Transaction costs for financial instruments          | cuviues                      | (00.7)                       |                       | (0.6)                     | (0.6)          |
|  |                              |                              | (9.9)                 | 199.4                     | 189.5          |
| Proceeds from borrowings                             |                              |                              | (11.2)                | (704.5)                   | (715.7)        |
| Repayments of borrowings  Cash flow                  |                              | (44.7)                       |                       |                           |                |
|  |                              | (66.7)                       | (21.1)                | (505.7)                   | (460.1)<br>0.4 |
| Discounted interests                                 | ······                       |                              | 0.4                   |                           |                |
| Arrangement fees amortization                        |                              |                              |                       | 6.4                       | 6.4            |
| Foreign exchange adjustments                         |                              | 15.7                         | 11.3                  | (78.3)                    | (82.7)         |
| Other movements                                      |                              | 15.7                         | 11.7                  | (71.9)                    | (75.9)         |
| Balance at June 30, 2018                             |                              | 514.0                        | 77.4                  | 3,587.5                   | 3,150.9        |

#### 12. FAIR VALUE MEASUREMENT

| JUNE 30, 2019<br>IN MILLIONS OF CHF        |       | FAIR VAL                                  | UE MEASUREMENT AT J                           | UNE 30, 2019 USING                              |             |
|--|-------|---|---|---|-------------|
|  | TOTAL | Quoted prices in active markets (Level 1) | Significant<br>observable<br>inputs (Level 2) | Significant<br>unobservable<br>inputs (Level 3) | BOOK VALUES |
| ASSETS MEASURED AT FAIR VALUE              |       |   |   |   |             |
| Derivative financial assets                |       |   |   |   |             |
| Foreign exchange forward contracts - USD   | 0.1   |   | 0.1   |   | 0.1         |
| Foreign exchange swaps contracts - EUR     | 1.0   |   | 1.0   |   | 1.0         |
| Foreign exchange swaps contracts - OTHER   | 1.8   |   | 1.8   |   | 1.8         |
| Cross currency swaps contracts - GBP       | 1.2   |   | 1.2   |   | 1.2         |
| Total                                      | 4.1   |   | 4.1   |   | 4.1         |
| Financial assets valued at FVOCI           |       |   |   |   |             |
| Equity investments at FVOCI                | 1.2   | 1.2                                       | _   |   | 1.2         |
| Total                                      | 1.2   | 1.2                                       |   |   | 1.2         |
| ASSETS FOR WHICH FAIR VALUES ARE DISCLOSED |       |   |   |   |             |
| Loans and receivables                      |       |   |   |   |             |
| Credit card receivables                    | 14.5  |   | 14.5  |   | 14.9        |
| Total                                      | 14.5  |   | 14.5  |   | 14.9        |

|  | FAIR VALUE MEASUREMENT AT DECEMBER 31, 2018 USING |   |   |   |             |
|--|---|---|---|---|-------------|
| DECEMBER 31, 2018<br>IN MILLIONS OF CHF    | TOTAL   | Quoted prices in active markets (Level 1) | Significant<br>observable<br>inputs (Level 2) | Significant<br>unobservable<br>inputs (Level 3) | BOOK VALUES |
| ASSETS MEASURED AT FAIR VALUE              |   |   |   |   |             |
| Derivative financial assets                |   |   |   |   |             |
| Foreign exchange forward contracts - USD   | 0.2   |   | 0.2   |   | 0.2         |
| Foreign exchange swaps contracts - USD     | 0.5   |   | 0.5   |   | 0.5         |
| Foreign exchange swaps contracts - EUR     | 4.5   |   | 4.5   |   | 4.5         |
| Foreign exchange swaps contracts - OTHER   | 0.9   |   | 0.9   |   | 0.9         |
| Cross currency swaps contracts - USD       | 1.0   |   | 1.0   |   | 1.0         |
| Cross currency swaps contracts - GBP       | 0.5   |   | 0.5   |   | 0.5         |
| Total                                      | 7.6   |   | 7.6   |   | 7.6         |
| Financial assets valued at FVOCI           |   |   |   |   |             |
| Equity investments at FVOCI                | 1.7   | 1.7                                       | -   |   | 1.7         |
| Total                                      | 1.7   | 1.7                                       |   |   | 1.7         |
| ASSETS FOR WHICH FAIR VALUES ARE DISCLOSED |   |   |   |   |             |
| Loans and receivables                      |   |   |   |   |             |
| Credit card receivables                    | 18.1  |   | 18.1  |   | 18.6        |
| Total                                      | 18.1  | -   | 18.1  |   | 18.6        |

|   | FAIR VALUE MEASUREMENT AT JUNE 30, 2019 USING |   |   |   |             |
|---|---|---|---|---|-------------|
| JUNE 30, 2019<br>IN MILLIONS OF CHF             | TOTAL   | Quoted prices in active markets (Level 1) | Significant<br>observable<br>inputs (Level 2) | Significant<br>unobservable<br>inputs (Level 3) | BOOK VALUES |
| LIABILITIES MEASURED AT FAIR VALUE              |   |   |   |   |             |
| Derivative financial liabilities                |   |   |   |   |             |
| Foreign exchange swaps contracts - USD          | 0.4   |   | 0.4   |   | 0.4         |
| Foreign exchange swaps contracts - EUR          | 2.2   | •••••                                     | 2.2   | ••••••  | 2.2         |
| Foreign exchange swaps contracts - OTHER        | 1.6   |   | 1.6   |   | 1.6         |
| Foreign exchange options contracts - USD        | 3.1   |   | 3.1   |   | 3.1         |
| Cross currency swaps contracts - GBP            | 37.1  |   | 37.1  |   | 37.1        |
| Total   | 44.4  |   | 44.4  |   | 44.4        |
| LIABILITIES FOR WHICH FAIR VALUES ARE DISCLOSED |   |   |   |   |             |
| At amortized cost                               |   |   |   |   |             |
| Senior Notes EUR 800                            | 911.9   | 911.9                                     |   |   | 881.5       |
| Senior Notes EUR 700                            | 797.6   | 797.6                                     |   | ***************************************         | 771.5       |
| Total   | 1,709.5                                       | 1,709.5                                   |   |   | 1,652.9     |
| Floating rate borrowings USD                    | 753.6   |   | 753.6   |   | 680.0       |
| Floating rate borrowings CHF                    | 104.7   | ***************************************   | 104.7   | ***************************************         | 100.0       |
| Floating rate borrowings GBP                    | 1,368.0                                       |   | 1,368.0                                       |   | 1,332.6     |
| Total   | 2,226.3                                       |   | 2,226.3                                       |   | 2,112.6     |

|   | FAIR VALUE MEASUREMENT AT DECEMBER 31, 2018 USING |   |   |   |             |
|---|---|---|---|---|-------------|
| DECEMBER 31, 2018<br>IN MILLIONS OF CHF         | TOTAL   | Quoted prices in active markets (Level 1) | Significant<br>observable<br>inputs (Level 2) | Significant<br>unobservable<br>inputs (Level 3) | BOOK VALUES |
| LIABILITIES MEASURED AT FAIR VALUE              |   |   |   |   |             |
| Derivative financial liabilities                |   |   |   |   |             |
| Foreign exchange swaps contracts - USD          | 0.5   |   | 0.5   |   | 0.5         |
| Foreign exchange swaps contracts - OTHER        | 1.5   | ***************************************   | 1.5   | ***************************************         | 1.5         |
| Cross currency swaps contracts - USD            | 5.9   |   | 5.9   |   | 5.9         |
| Cross currency swaps contracts - GBP            | 6.7   | ***************************************   | 6.7   |   | 6.7         |
| Total   | 14.6  |   | 14.6  |   | 14.6        |
| Financial liabilities valued at FVPL            |   |   |   |   |             |
| Interest rate swaps                             | 2.7   |   | 2.7   |   | 2.7         |
| Total   | 2.7   |   | 2.7   |   | 2.7         |
| LIABILITIES FOR WHICH FAIR VALUES ARE DISCLOSED |   |   |   |   |             |
| At amortized cost                               |   |   |   |   |             |
| Senior Notes EUR 800                            | 857.8   | 857.8                                     |   |   | 893.4       |
| Senior Notes EUR 700                            | 805.0   | 805.0                                     | ••••••  | ***************************************         | 782.0       |
| Total   | 1,662.8   | 1,662.8                                   |   |   | 1,675.4     |
| Floating rate borrowings USD                    | 1,368.5   |   | 1,368.5                                       |   | 1,317.8     |
| Floating rate borrowings CHF                    | 201.4   | ••••••                                    | 201.4   |   | 199.3       |
| Floating rate borrowings GBP                    | 583.4   |   | 583.4   |   | 560.8       |
| Total   | 2,153.3   | ••••••                                    | 2.153.3                                       | ***************************************         | 2,077.9     |

#### 13. RIGHT OF USE ASSETS MOVEMENT SCHEDULE

| 2019<br>IN MILLIONS OF CHF           | SHOPS   | OTHER<br>BUILDINGS | VEHICLES | OTHER | TOTAL   |
|--------------------------------------|---------|--------------------|----------|-------|---------|
| AT COST                              |         |                    |          |       |         |
| Balance at January 1, 2019           | -       | -                  | -        | -     | -       |
| Adjustment on IFRS 16 implementation | 4,179.5 | 171.7              | 3.8      | 1.0   | 4,356.0 |
| Adjusted Balance at January 1, 2019  | 4,179.5 | 171.7              | 3.8      | 1.0   | 4,356.0 |
| Additions                            | 268.5   | 6.5                | 0.4      | 0.5   | 275.9   |
| Disposals                            | (26.9)  | (0.1)              |          | _     | (27.0)  |
| Currency translation adjustments     | (31.9)  | (1.1)              | _        | (0.1) | (33.1)  |
| Balance at June 30                   | 4,389.2 | 177.0              | 4.2      | 1.4   | 4,571.8 |
| ACCUMULATED DEPRECIATION             |         |                    |          |       |         |
| Balance at January 1                 |         | <u> </u>           | <u> </u> |       |         |
| Additions                            | (514.0) | (16.0)             | (0.6)    | (0.3) | (530.9) |
| Currency translation adjustments     | 9.6     | 0.4                | -        | _     | 10.0    |
| Balance at June 30                   | (504.4) | (15.6)             | (0.6)    | (0.3) | (520.9) |
| CARRYING AMOUNT                      |         |                    |          |       |         |
| At June 30, 2019                     | 3,884.8 | 161.4              | 3.6      | 1.1   | 4,050.9 |

#### 14. IFRS 16 LEASES

The table below shows the changes in presentation or valuation of the financial positions as of January 1, 2019 after adopting IFRS 16. The comparative figures presented during 2018 will not be restated as the company is applying the modified retrospective approach permitted by IFRS.

This table shows all accounts of the statement of financial position and the effects of the IFRS 16 implementation:

| IN MILLIONS OF CHF                                  | 2018 AS PUBLISHED | ADJUSTMENT ON IFRS 16 IMPLEMENTATION | ADJUSTED BALANCE<br>01.01.2019 |  |
|---|-------------------|--------------------------------------|--------------------------------|--|
| ASSETS  |                   |                                      |                                |  |
| Property, plant and equipment                       | 644.3             | -                                    | 644.3                          |  |
| Right of use assets                                 |                   | 4,356.0                              | 4,356.0                        |  |
| Intangible assets                                   | 3,516.8           | (3.6)                                | 3,513.2                        |  |
| Goodwill  | 2,601.5           | -                                    | 2,601.5                        |  |
| Investments in associates                           | 35.6              | -                                    | 35.6                           |  |
| Deferred tax assets                                 | 138.4             | -                                    | 138.4                          |  |
| Net defined benefit asset                           | 4.8               | -                                    | 4.8                            |  |
| Other non-current assets                            | 259.6             | (53.3)                               | 206.3                          |  |
| Non-current assets                                  | 7,201.0           | 4,299.1                              | 11,500.1                       |  |
| Inventories   | 1,062.7           | -                                    | 1,062.7                        |  |
| Trade and credit card receivables                   | 62.6              | -                                    | 62.6                           |  |
| Other accounts receivable                           | 475.8             | (51.6)                               | 424.2                          |  |
| Income tax receivables                              | 50.3              | -                                    | 50.3                           |  |
| Cash and cash equivalents                           | 538.2             | -                                    | 538.2                          |  |
| Current assets                                      | 2,189.6           | (51.6)                               | 2,138.0                        |  |
| Total assets  | 9,390.6           | 4,247.5                              | 13,638.1                       |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY                |                   |                                      |                                |  |
| Equity attributable to equity holders of the parent | 2,898.8           | -                                    | 2,898.8                        |  |
| Non-controlling interests                           | 442.9             | -                                    | 442.9                          |  |
| Total equity  | 3,341.7           |                                      | 3,341.7                        |  |
| Borrowings  | 3,766.3           | _                                    | 3,766.3                        |  |
| Lease obligations                                   | _                 | 3,388.5                              | 3,388.5                        |  |
| Deferred tax liabilities                            | 425.9             | -                                    | 425.9                          |  |
| Provisions  | 82.4              | _                                    | 82.4                           |  |
| Post-employment benefit obligations                 | 33.4              | _                                    | 33.4                           |  |
| Other non-current liabilities                       | 62.8              | (61.4)                               | 1.4                            |  |
| Non-current liabilities                             | 4,370.8           | 3,327.1                              | 7,697.9                        |  |
| Trade payables                                      | 640.4             | _                                    | 640.4                          |  |
| Borrowings  | 58.0              | _                                    | 58.0                           |  |
| Lease obligations                                   | _                 | 954.9                                | 954.9                          |  |
| Income tax payables                                 | 64.8              | _                                    | 64.8                           |  |
| Provisions  | 54.8              | _                                    | 54.8                           |  |
| Other liabilities                                   | 860.1             | (34.5)                               | 825.6                          |  |
| Current liabilities                                 | 1,678.1           | 920.4                                | 2,598.5                        |  |
| Total liabilities                                   | 6,048.9           | 4,247.5                              | 10,296.4                       |  |
| Total liabilities and shareholders' equity          | 9,390.6           | 4,247.5                              | 13,638.1                       |  |

#### 15. STATEMENT OF PROFIT OR LOSS, NEW PRESENTATION LAYOUT

The comparative figures for 2018 were presented accordingly to reflect the above mentioned changes.

#### 6M 2018

| IN MILLIONS OF CHF   | FOOTNOTE | Published 6M<br>2018 | Reclassifi-<br>cation | 6M 2018   | Published Q2<br>2018 | Reclassifi-<br>cation | Q2 2018 |
|--|----------|----------------------|-----------------------|-----------|----------------------|-----------------------|---------|
| Net sales  |          | 3,986.0              |                       | 3,986.0   | 2,218.6              | -                     | 2,218.6 |
| Advertising income   |          | 111.1                |                       | 111.1     | 58.5                 | _                     | 58.5    |
| Turnover   |          | 4,097.1              |                       | 4,097.1   | 2,277.1              | _                     | 2,277.1 |
| Cost of sales  |          | (1,646.5)            |                       | (1,646.5) | (916.4)              | - 1                   | (916.4) |
| Gross profit   |          | 2,450.6              |                       | 2,450.6   | 1,360.7              | -                     | 1,360.7 |
| Selling expenses   | 1, 6     | (1,199.4)            | 1,199.4               | _         | (676.1)              | 676.1                 | -       |
| Lease expenses   | 1, 4     | -                    | (1,175.6)             | (1,175.6) | -                    | (641.4)               | (641.4) |
| Personnel expenses   |          | (584.9)              | -                     | (584.9)   | (300.1)              | -                     | (300.1) |
| General expenses   |          | (203.4)              | 203.4                 | -         | (104.0)              | 104.0                 | -       |
| Other expenses   | 2, 6     | -                    | (290.6)               | (290.6)   | -                    | (150.9)               | (150.9) |
| Share of result of associates  | 5        | 1.2                  | (1.2)                 | -         | 0.5                  | (0.5)                 | -       |
| EBITDA (discontinued expression)                                       |          | 464.1                |                       | -         | 281.0                |                       | -       |
| Depreciation, amortization and impairment                              |          | (276.2)              | _                     | (276.2)   | (142.7)              | - 1                   | (142.7) |
| Linearization  | 4        | (40.5)               | 40.5                  | -         | (0.6)                | 0.6                   | -       |
| Other operational result   | 2, 3     | (22.8)               | 22.8                  | -         | (11.6)               | 11.6                  | -       |
| Operating profit / (loss) (EBIT)                                       |          | 124.6                | (1.3)                 | 123.3     | 126.1                | (0.5)                 | 125.6   |
| Interest income  | 7        | 23.4                 | (23.4)                | -         | 14.1                 | (14.1)                | -       |
| Interest expense   | 8        | (89.5)               | 89.5                  | -         | (45.9)               | 45.9                  | -       |
| Foreign exchange gain / (loss)   |          | 2.0                  | _                     | 2.0       | (0.9)                | _                     | (0.9)   |
| Finance income   | 5, 7     | -                    | 25.5                  | 25.5      | _                    | 14.9                  | 14.9    |
| Finance costs  | 3, 8     | _                    | (90.3)                | (90.3)    | _                    | (46.2)                | (46.2)  |
| Profit / (loss) before taxes   |          | 60.5                 |                       | 60.5      | 93.4                 |                       | 93.4    |
| Income tax   |          | (46.8)               |                       | (46.8)    | (34.1)               | _                     | (34.1)  |
| Net profit / (loss)  |          | 13.7                 |                       | 13.7      | 59.3                 | <u>-</u> .            | 59.3    |
| ATTRIBUTABLE TO  |          |                      |                       |           |                      |                       |         |
| Non-controlling interests  |          | 23.3                 |                       | 23.3      | 21.4                 | -                     | 21.4    |
| Equity holders of the parent   |          | (9.6)                |                       | (9.6)     | 37.9                 |                       | 37.9    |
| EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT IN CHF |          |                      |                       |           |                      |                       |         |
| Basic earnings / (loss) per share                                      |          | (0.18)               |                       | (0.18)    | 0.71                 | -                     | 0.71    |
| Diluted earnings / (loss) per share                                    |          | (0.18)               |                       | (0.18)    | 0.71                 |                       | 0.71    |

#### **Footnotes**

| CONCEPT                                | Reclassification from           | Reclassification to |
|--|---------------------------------|---------------------|
| 1. Concession fee expenses             | Selling expenses                | Lease expenses      |
| 2. Other operating expenses and income | Other operational result        | Other expenses      |
| 3. Impairment financial assets         | Other operational result        | Finance costs       |
| 4. Linearization                       | Linearization                   | Lease expenses      |
| 5. Share of result from associates     | Share of result from associates | Finance income      |
| 6. Sales related expenses              | Selling expenses                | Other expenses      |
| 7. Interest income                     | Interest income                 | Finance income      |
| 8. Interest expense                    | Interest expense                | Finance cost        |

#### 16. PRINCIPAL EXCHANGE RATES

|            | AVERAGE RATES |            | CLOSING RATES |
|------------|---------------|------------|---------------|
| IN CHF PER | 6M 2019       | 30.06.2019 |               |
| 1 USD      | 0.9995        | 0.9760     |               |
| 1 EUR      | 1.1292        | 1.1099     |               |
| 1 GBP      | 1.2935        | 1.2392     |               |
| IN CHF     | 6M 2018       | 30.06.2018 | 31.12.2018    |
| 1 USD      | 0.9668        | 0.9902     | 0.9814        |
| 1 EUR      | 1.1697        | 1.1572     | 1.1259        |
| 1 GBP      | 1.3298        | 1.3081     | 1.2524        |



To the Board of Directors of **Dufry AG, Basel** 

Basel, 25 July 2019

#### Report on the review of interim consolidated financial statements



#### Introduction

We have reviewed the interim consolidated financial statements (statement of profit and loss, statement of comprehensive income, statement of financial position, statement of changes in equity, statement of cash flows and notes, pages 4 to 24) of Dufry AG, Basel for the period from 1 January 2019 to 30 June 2019. The Board of Directors is responsible for the preparation and presentation of these interim consolidated financial statements in accordance with International Financial Reporting Standard IAS 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on these interim consolidated financial statements based on our review.



#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim consolidated financial statements are not prepared, in all material respects, in accordance with International Financial Reporting Standard IAS 34 "Interim Financial Reporting".

Ernst & Young Ltd



Christian Krämer (Qualified Signature)



Olga Semenova (Qualified Signature)

Licensed audit expert (Auditor in charge)